

Web-Based Vendor License Sales Update



Administrative Services Division

Web-based Sales

- Continuation of the “paperless” effort
- All licenses sales will be conducted via the internet through the Department’s online sales system
- Provides vendors and agency a more efficient and accurate system for capturing license sales



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Web-based Sales System?

Advantages for license vendors

- No Merchant Fees
- No Surety Bond Required
- No chance of a lost or stolen license
- System sells customer-appropriate licenses
- No end of month reconciliation
- No shipping fees
- No special equipment
- No special security measures
- Future ability to sell all Department licenses



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Web-based Sales System

Benefits For Customers

- Accurate data capture
- Customer purchase history
- Wider selection of license types to purchase locally
- Prevents erroneous duplicate purchases
- Sold appropriate license from vendor
- Accept credit cards, cash or checks



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Web-based Sales System

Benefits for the Department

- Capture accurate license information
- Link to the law enforcement revocation and parental responsibility act listings
- Linked to hunter harvest reporting system for all license sales
- Immediate revenue recognition
- Management of paper system is eliminated; saves on production and data entry costs
- Allows more local businesses to become vendors
- Saves Department manpower and fiscal resources



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Vendor Bond Requirement

- Current law requires payment once a month (§ 17-3-7(D)) and rule requires that a vendor have a bond (19.30.9.8)
- Department would like to offer alternative to submitting the payment and related surety bond requirement: Allow for bond requirement waiver if vendors agree to submit payment for cash sales every two weeks or as soon as cash amount received reaches \$5,000.



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Questions, Thoughts,
Concerns?



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